DISTRIBUTOR PROMOTIONAL DETAILS

PROMOTION MASTER THE GRIND



CUT-OFF WHEELS - GRINDING WHEELS



RECEIVE A FREE* WALTER 7 IN 1 SCREWDRIVER

*With purchase of eligible products. Details on next page.



Promotional discounts available from October 1 - 31, 2025

Each individual order must qualify with minimum order to receive exclusive discounts. Free incentive only applies to specially marked items.

CUT-OFF WHEELS #PRCA425A

ZIP FAMILY:

ZIPTM XX, ZIPCUTTM, ZIPCUTTM SPIN-ON, ZIPTM, ZIP ONETM, ZIP ALUTM, ZIP STAINLESSTM, ZIP TITANTM, ZIP+ XTRATM, COMBO ZIPTM, ZIP XXTREMETM, CHOPCUTTM, PORTACUTTM, RIPCUTTM, RAILCUTTM AND ALLSTEELTM

Series: 10A, 10B, 10C, 10H, 10L, 10P, 10Q, 10W, 11A,

11D, 11F, 11H, 11L, 11T, 11U, 11V, 11W, 11X

STRUCTURE	LEVEL 1	LEVEL 2	LEVEL 3	LEVEL 4
MOQ	1,000 ITEMS	2,000 ITEMS	5,000 ITEMS	10,000 ITEMS
Discount	Extra 5%	Extra 5%	Extra 10%	Extra 10/5%
Engagement Rebate**	N/A	5%	5%	5%

GRINDING WHEELS #PRCA425B

FLEXCUTTM XX, ALUTM, HPTM, HP COMBOTM, HP SPIN-ONTM, HP XXTM, STAINLESSTM, XCAVATORTM, XCAVATORTM SPIN-ON, XCAVATOR XXTM & ALLSTEELTM

Series: 08B, 08C, 08D, 08E, 08F, 08H, 08K, 08L, 08N, 08P, 08W, 08X, 15L

For a complete list of all eligible products, please refer to the QR code on the reverse side

STRUCTURE	LEVEL 1	LEVEL 2	LEVEL 3	LEVEL 4
MOQ	500 ITEMS	800 ITEMS	1,200 ITEMS	2,000 ITEMS
Discount	Extra 5%	Extra 5%	Extra 10%	Extra 10/5%
Engagement Rebate**	N/A	5%	5%	5%

^{**}Contact your Walter Representative to qualify for the 5% engagement rebate. Details on next page.



DISTRIBUTOR OFFER:

PROPOSED END-USER OFFER:

Receive a FREE* WALTER 7 IN 1 SCREWDRIVER for every 75 grinding wheels purchased.

Receive a FREE* WALTER 7 IN 1 SCREWDRIVER for every 50 grinding wheels purchased.

NEW PRODUCT

FLEXCUT™XX

Fast, efficient flexible material removal on steel & stainless steel

- Open diamond cut pattern prevents clogging for a smoother, longer-lasting performance
- Premium reinforcement enhances durability and safety during use
- Self-sharpening ceramic grain blend allows for a faster material removal rate



MARKETING SUPPORT & ENGAGEMENT REBATE







Customizable support options:

- Co-branded digital flyers
- End-user e-blast
- Web banners
- Merchandising

PROMO TOOLKIT AVAILABLE

Scan or click here for more details





FOR SUPPORT CONTACT:

MarketingSupport@walter.com



Accelerate your growth by winning new business with end-users!

Get an extra 5% engagement rebate* when you support WALTER's promotion through one or more of the following tactics:

- Co-branded digital flyers
- End-user e-blast
- Web banners
- Social media post
- Product training, lunch & learn session, or joint product demonstration with a WALTER Territory Manager.



^{*}Only available for grinding wheels included in the promotion, while supplies last. Giveaway items will automatically be sent to distributors with each qualifying promotional order.

^{*}Engagement rebates paid approximately 2-4 weeks after the end of the promotion. See your Territory Manager for details.